

Intelerad Medical Systems Acquires Radius, US Private Cloud Company

Managed services expertise and cloud-hosting capabilities to allow for tailored cloud deployment approaches

Montreal, QC, Canada – August 5th, 2020 – Intelerad Medical Systems™, a leader in enterprise workflow solutions, today announced the acquisition of Radius, a private cloud platform provider based in the Nashville, Tennessee metropolitan area. This acquisition is a significant milestone, advancing Intelerad's strategy of becoming the imaging cloud platform of choice. It provides a flexible approach to managed services with the ability to offer hybrid cloud solutions to healthcare providers.

Established in 2009, Radius offers private and public cloud hosting and enterprise storage, with in-house expertise and capabilities in enterprise imaging solutions and data center operations. With more than 15 US-based clients in common, Radius's HIPAA and SOC2 compliant solutions will enhance Intelerad's [nuage™ cloud based imaging storage solutions offering](#) and expand Intelerad's managed services capabilities. With the Radius cloud platform, Intelerad clients gain added flexibility for long-term storage and [cloud-based PACS](#), as well as capacity on demand and disaster recovery.

“By adding the Radius cloud platform and solutions to its offering, Intelerad continues its focus on becoming a true one stop shop, whether clients are looking to outsource their IT management or simply do not have dedicated IT resources,” said Paul Lepage, President and CEO of Intelerad. *“This expanded offering addresses the changes that are happening in the market right now and provides our clients with increased business resiliency, while offering the same elasticity for the cost of managed services that our Fee Per Study model already allows for their diagnostic software.”*

“The combination of our two organizations creates a major step forward in improving radiology delivery and patient care in our industry,” said Ken Nelson, Radius's Chief Executive Officer. *“By joining Intelerad, we unify our mission to deliver maximum productivity, reduce complexity, and produce better outcomes for all.”*

“As a customer of Radius for many years, and recently migrating to Intelerad for our PACS solution, we can attest to their strong customer focus and leading expertise. Both Intelerad's workflow solutions and Radius' radiology cloud platform have proven to be essential tools in improving our practice's efficiency.” said David Castleberry, CEO from South Georgia Radiology Associates.

About Intelerad

Founded in 1999, Intelerad is a medical imaging software provider that specializes in diagnostic viewing, reporting and collaboration solutions. Headquartered in Montreal, Intelerad has 400 employees located in various offices in Calgary (CA), Seattle (US), Hertfordshire (UK) and Melbourne (AU). The company serves over 300 healthcare organizations around the world, such as hospitals, radiology groups, imaging centers, clinics and reading groups.

Intelerad's continued success was recently acknowledged by a Best in KLAS recognition, ranking #1 for PACS Asia/Oceania in the 2020 Best in KLAS: Global Software report.